

ROSEWOOD
VILLA MAGNA
MADRID

12 January 2024

2024 WHOLESALE FIT RATES AGREEMENT
(Weekends & Low Season exclusively)

Between

Rosewood Villa Magna
Paseo de la Castellana 22
28046 Madrid
SPAIN
Harmony Habay

(Herein referred to as “The Hotel”)

AND

Exclusive Spain
Calle Cruz de la Atalaya nº 7 – piso 9.2.2
Pozuelo de Alarcón
28223
Madrid
SPAIN
Contracting contact: Manuel Gandarias

(Herein referred to as “The Operator”)

AGREEMENT PERIOD – 2024-01-10 to 2024-12-31



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FIT Rates Low Season & Weekends MLS 2 nights						
	High Season			Low Season		
	From	To		From	To	
	1-Jan-24	6-Jan-24	Fri-Sat-Sun	7-Jan-24	23-Jan-24	All
	24-Jan-24	28-Jan-24	Fri-Sat-Sun	29-Jan-24	31-Mar-24	All
	01-abr-24	12-jul-24	Fri-Sat-Sun	13-Jul-24	8-Sep-24	All
	09-sep-24	31-oct-24	Fri-Sat-Sun	1-Nov-24	22-Dec-24	All
	23-Dec-24	31-Dec-24	Fri-Sat-Sun			
Room Types	Single	Double	Triple Supplement	Single	Double	Triple Supplement
Deluxe	700	700		600	600	
Premier	767	767		633	633	
Grand Premier	900	900	85	767	767	85
Grand Premier Castellana	967	967	85	833	833	85
Junior Suite	1.100	1.100	85	967	967	85
Junior Suite Castellana	1.167	1.167	85	1.033	1.033	85
Onebedroom Suite	1.400	1.400	85	1.300	1.300	85
Villa Magna Suite	1.800	1.800	85	1.667	1.667	85

- Minimum length of stay: 2 nights.
- Rates are in Euros, per room, per night, based on Double occupancy in existing bedding (refer to room occupancy and extra bed on next page)
- The taxes stipulated (VAT at the billing date) are those currently in effect and are not included
- Daily Breakfast served at the Las Brasas de la Castellana Restaurant
- Welcome VIP amenities / Daily newspaper of choice



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ROOM OCCUPANCY & EXTRA BED

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Deluxe	30 sq m / 323 sq ft	1 king or 2 single beds	2 AD + 1 INF	N/A

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Premier	35 sq m / 377 sq ft	1 king or 2 single beds	2 AD + 1 INF	N/A

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Grand Premier	45 sq m / 484 sq ft	1 king	2 AD + 1 INF	3 AD

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Grand Premier Castellana	45 sq m / 484 sq ft	1 king or 2 single beds	2 AD + 1 INF	3 AD

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Junior Suite & Junior Suite Castellana	50 sq m / 538 sq ft	1 king or 2 single beds	2 AD + 1 INF	3 AD

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
One Bedroom Suite	55 sq m / 484 sq ft	1 king or 2 single beds	2 AD + 1 INF	3 AD

Room Type	Sq m / Sq ft	Bedding	Max. capacity in existing bedding	Max. capacity with 1 extra bed
Villa Magna Suite	65 sq m / 538 sq ft	1 king or 2 single beds	2 AD + 1 INF	3 AD

Abbreviation:

AD – Adult (12 and above)

CH – Child (3-11 years old)

INF – Infant (0-2 years old)

- Children up to 12 years of age will be accommodated at no additional cost in accordance with room occupancy & Extra bed
- Third person supplement of 100 EUR net per night. 10% Tax excluded.



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Child Policy:

The below Child Policy applies to children of ages up to 11 years inclusive. Persons aged 12 and above will be treated and charged as adults.

Rosewood Child Policy when travelling with parents:

- Children of ages up to 11 inclusive may share their parent's room at no charge starting Grand Premier Rooms and above. Baby cots are available for all room categories. Extra beds are provided free of charge and starting from Gand Premier Rooms. The hotel does not offer quadruple rooms so for more than one child, it will be necessary to reserve a higher room category or higher number of rooms.

Dining Policy for children ages 0 to 11 years inclusive:

- In all outlets where there is a children's menu available.
- In Amos Restaurant as children menu is not available, the children's meals will be charged at 50% of the adult prices.

Additional amenities and benefits for children:

At Rosewood Hotels & Resorts we strive to create memorable experiences for our youngest & most discerning guests. Our philosophy is centered around three key principles: sustainability, nutrition & cultural.

- Child-sized bathrobes, bay toiletries (available).
- Welcome gift for kids (available).
- Destination information from Hotel Concierge "what to do with kids" (available).
- Children's menus and snacks (at charge). In Amos Restaurant as children menu is not available, the children's meals will be charged at 50% of the adult prices.
- "Rosebuds" Children program with its extensive benefits and amenities i.e. baby bottles, special toiletries for baby and much more.
- "Rosewood Explorer" Children Program (from 4 years old up to 9 years old) will receive a personalized Rosewood Explorer Passport which they can collect stamps within the various outlets in all Rosewood Hotels and Resorts. This will then result in a gift for the child once they have completed their RW Explorer Passport at that property.

Maximum Occupancy and Connecting Rooms & Bedding Requirements

Please refer to Room Occupancy & Extra Bed. Offered upon request, subject to availability at the time of check-in. Bedding requirements must be stated at the time of booking however will remain subject to availability. Disabled rooms available upon request, subject to availability, confirmed at time of reservation.

Meal Information & Supplements:

The above Regular Contracted Rates for the Hotel Rooms are inclusive of Daily a la carte breakfast served at Las Brasas de Castellana Restaurant for the mentioned number of guests in the room, as per maximum occupancy on Room Occupancy & Extra bed.

Children up to 11 years old inclusive sharing with a maximum of 2 adults: extra bed and breakfast complimentary.



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Benefits for Special Occasions:

“Rosewood Villa Magna” recognizes our guest’s special occasion including anniversaries and honeymoons: Bottle of Spanish Cava and chocolate covered strawberries.

Applicable Markets:

The above contracted rates are valid for **ALL MARKETS except ASIA & ME**, unless otherwise informed by the Hotel.

Availability: On request

Stop sale must be accepted.

Additional Information:

- Room Service will be provided 24 hours.
- In the event of a hotel buyout, hotel reserves the right to remove allocation over effected dates.
- The Hotel reserves the right to amend or retract contracted static FIT rates at any time.
- Would the net rate not be available, a 20% commission will be offered on BAR rates.

Blackout dates:

Blackout dates can be communicated during contract year validity. Rosewood Villa Magna reserves the right to modify the blackout dates according to any official schedule or city event.

21-23 March / 20-21 April / 24-27 May / 10-15 June / 21-23 September / 8-10 October /
27-31 December

Rosewood Villa Magna reserves the right to modify the blackout dates according to any official schedule or city event.

Close-out & Stop Sell periods:

The Hotel reserves the right to update with close out dates or stop sell as deemed necessary and stop sell must be accepted.

Double Bookings:

In case that the Hotel has sufficient reasons to believe that a potential double booking may occur, due to an existing booking with same or similar booking details (name, number of rooms and dates) via a third-party source, the Hotel may reject any new booking requests with the same booking details, until the existing booking via a third party has been cancelled.

Check in and check out times:Check in time: 15:00

Early check in can be guaranteed at additional charge:

100% charge will apply for all arrivals before 15pm.

Check out time: 12:00

Late check-out can be guaranteed at additional charge:

50% off last night’s room rate between 12 noon and 4pm.

100% charge will apply for all departures after 4pm



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Payment Policy:

All reservations must be prepaid prior to arrival.

In case of payment by wire (bank) transfer:

Bank Name: CAIXA BANK
 Address: Paseo de la Castellana 51, 28046 Madrid
 Company name: Hotel Villa Magna S.LU.
 Account Number: 2100 8650 9502 0018 8505
 IBAN: ES71 2100 8650 9502 0018 8505
 Swift Code: CAIXESBBXXX

For the Hotel to be able to put the deposit payments of the Company in its records, the Company shall send the bank receipt to the email of Villa Magna Sales office at the following email:

isabel.herrera@rosewoodhotels.com

Cancellation Policy:

72 hours prior to 15:00pm day of arrival, one night plus VAT as cancellation policy

Amendment Policy (All Season): At any time within the cancellation period, changes in name, date or duration will result in the booking being cancelled with a new booking being required to be made subject to availability and rate at that time.

No-Show (All seasons): Charge for one night plus VAT

Early Departure (All Seasons): 100% of the booked period will be charged should a guest depart ahead of the booked date of departure. In case of advance payment, the amount will be non-refundable.

Online Travel Agency Policy:

The Hotel doesn't authorize the Tour Operator to sell, make available, distribute publish, the contracted rates and conditions or any other rate and/or condition on behalf of the Hotel on the following OTA's:

Otel.com	Traventia	Elvoline
ZenHotels.com	OceanBooking	Bedfinder
Amoma	GeoStar	Travelgator
Nustay	Ostrovok	Roomdi
Trip.com	Hotel info	Flixhotels
Lastminute	Travelup	Priceline
Ebookers	Cheaptickets	Prestigia
Destinia	Findhotel	Ticti
Cancelon	Snaptravel	Hoteltwister
Roomxxl	Make my trip	



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ENTIRE CONTRACT

The Hotel reserves the right to terminate this contract in case of the non-compliance of the conditions expressed in the above paragraph.

This Agreement and any attachments constitute the entire Wholesale Agreement between the Parties with respect to the subject matter hereof and shall supersede all previous proposals both oral and written, negotiations, representations, commitments and other communications between the Parties. This Agreement shall be governed by and construed in accordance with the laws of Spain.

This Agreement may not be released, discharged, changed or modified except by an instrument in writing signed by duly authorized representatives of both parties.

When signed by representatives of both Parties, this Agreement will constitute a binding contract between The Operator and The Hotel.

Signed for and on behalf of and duly authorized by the parties:

<i>Exclusive Spain</i>	ROSEWOOD VILLA MAGNA
By: _____	By: _____
Name: Beatriz Bunzel Title: Presidente / Chairman	Name: Ruth Larraz Title: Director of Sales & Marketing
Date: _____	Date: _____

